

Coaching Fundamentals

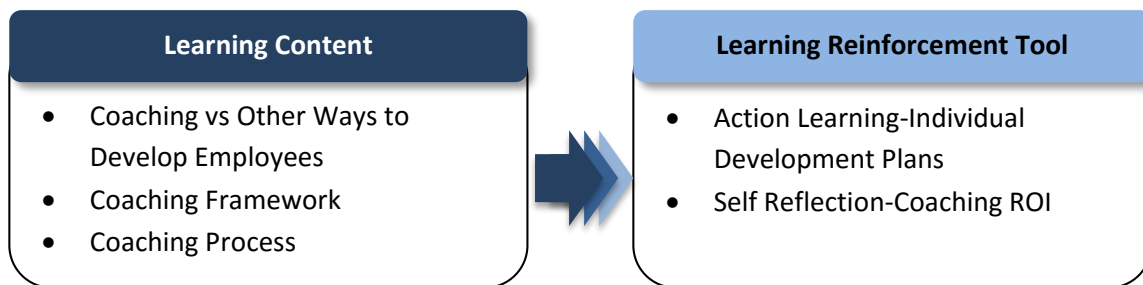
Building the competency and commitment of every member of the organization improves performance, reduces turnover and enhances outcomes. Whether the coaching program is formal or informal, learning the core skills of coaching will help those who need to help others succeed.

This course will help managers and supervisors learn the skills to develop others.

Program Outcomes

- Assess why an employee is not reaching their full potential
- Build the commitment of others

Learning Process



Program Length 4 Hours

“In today’s competitive economy, two strategies have come to dominate corporate culture: doing more with less and being agile and innovative. Growing evidence suggests that the most innovative organizations are those who have met these challenges by transitioning at least part of the training role to supervisors and line managers”. –Anne Hach, *Teaching Coaching Skills at the Front Line, 2013*

Coaching is one of the most effective talent development strategies available to organizations, yet often it is overlooked as a tool to help front line employees reach their full potential. At its core, effective coaching is an approach to development that encourages employees to build competence and confidence by guiding their actions rather than directing them.